

October 15, 2001

To All of Our Dealers

It has come to our attention that many of our dealers have been inundated with questions regarding our air cleaners effectiveness in dealing with airborne biological threats. In the wake of the tragic events of September 11, 2001, and increased concern about these threats we hope this attached material will help you to answer those questions.

Attached is the summary of an April, 2000 report commissioned by the United States Army titled **“Test Report for the System Effectiveness Test of Home/Commercial Portable Room Air Cleaners”**. The purpose of this test was to determine the effectiveness of commercially available air cleaners at removing contaminant vapor (simulant) from a sealed room. The dosage reduction of the vapor was then measured.

The Austin HM400 was among the most effective of the commercial filter units in reducing the simulant vapor dosage. The Austin reduced the vapor concentration by 90% in less than 35 minutes, outperforming most commercial units, where like reduction took an hour.

It our hope that this information is useful to you, and helps you to answer some of the questions you may be asked.

Sincerely,

Michael Domon
Sales Manager, Austin Air Systems